MOBILE DISTRICT REAL ESTATE DIVISION

OUR MISSION

- The mission of the Real Estate Division is to manage the life-cycle of real estate assets of the Mobile District from acquisition to disposal. We also provide service/support to the military through lease management of office space for recruiting facilities, LGH, land and other general purpose leasing needs of our military customers, as well as GSA and others.

OUR VISION 2008

- To become a highly professional workforce, well-educated technically and scholastically, capable of executing multiple business lines of Real Estate while producing quality products on time and within budgetary constraints.

STRATEGIC GOALS "Pathway to Success"

- Reduce operating Costs/meet nominal balances
- Increase technical competence of staff
- Expand learning environment (formal/informal training of staff)
- Restructure organization (flatten the organization)
- Diversify leadership
- Increase Corporate behavior

ACCOMPLISHMENTS

- Developed Strategic Plan for Organization
- Encouraged employees to take responsibility for professional growth
- Received approval to reorganize Real Estate Division
- Implemented first phase of reorganization
- Developed customer feedback surveys
- Telling the Real Estate story through active participation in PRB’s

SIGNIFICANT PROJECTS

- Service approximately 423 recruiting centers (AL, FL, MS, TN)
- FY05 RFP – 136 actions
- Received appx. 100+/- Plus-up actions for new offices
- Manage $7.5M LGH program
- BRAC
- Woolfolk Chemical Works Site
- SouthCom

FUTURE GOALS

- Continue to train and develop staff to become cross-functional
- Encourage feedback from customers to identify issues to be addressed
- Involve staff in weekly/monthly meetings to measure workloads, deadlines, critical issues, etc.
- Continue to serve our customers professionally, efficiently, and affordably